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ESTABLISHED 1887

Lament of an Unloved (Soviet) Capitalist

By Bill Keller New York Times Service MOSCOW — When Viktor I. Korzhagin joined the budding private business sector, he was after money, not love. He did not expect, however, to be quite so unloved.

"Our numbers are growing, and the problems are growing," said Andrei A. Fyodorov, a restaurateur and leader of a rival business lobby, the Moscow Association of Cooperatives. "The time has come to unite."

Moscow doctors are now trying a similar feat. Early this month, private practitioners organized an association of medical cooperatives to combat official restrictions on the booming business of private medicine.

Herzog Turns to Shamir

Rightist Coalition Seen Despite Call For Unity Cabinet

By Glenn Frankel Washington Post Service JERUSALEM — Prime Minister Yitzhak Shamir called Monday for reconciliation with his main political rival, Foreign Minister Shimon Peres, and sought to reassure American Jews alarmed by the prospect of new religious laws as he received a mandate from President Chaim Herzog to form the next Israeli government.



Prime Minister Yitzhak Shamir of Israel listening Monday to President Chaim Herzog.

Kiosk

Reagan Meets With Sakharov WASHINGTON (AP) — President Ronald Reagan, welcoming Andrei D. Sakharov, the Soviet dissident, to the White House, said on Monday that human rights would remain an irritant in U.S.-Soviet relations until all political prisoners were released.

Bush Moves to Calm Markets; Reappointment of Brady Seen

By Gwen Ifill Washington Post Service GULF STREAM, Florida — President-elect George Bush, moving to send out strong signals to calm financial markets and stabilize the dollar, said at a seaside news conference Monday that world leaders should expect "a continuation of existing policy" when he takes office in January.

Central Bank Buying Lifts Dollar

Large-scale purchases of dollars by the Bank of Japan and subsequent buying by the Federal Reserve helped the U.S. currency eke out gains on Monday, but the advance was tempered by underlying cautiousness in the markets.

Mansfield to Step Down As U.S. Envoy in Tokyo

By Margaret Shapiro Washington Post Service TOKYO — Mike Mansfield, the former U.S. Senate majority leader who became an institution here in 11 years as ambassador, announced Monday that he would retire next month.

As Sanctions' Bite Is Felt, South Africans Debate What to Do

By John D. Battersby New York Times Service JOHANNESBURG — Reacting to the victory of Vice President George Bush in the U.S. presidential election last week, the commentary on state-controlled radio here welcomed the fact that Mr. Bush had opposed his country's imposition of economic sanctions against South Africa.

PLO, Implicitly Recognizing Israel, Is Set to Declare Independent State

The Associated Press ALGIERS — The Palestine National Council endorsed a new political strategy late Monday implicitly recognizing the state of Israel and renouncing terrorism.

THE COBURG 129, BAYSHIRE HYDE PARK, LONDON W8H 1JH. Includes contact information for a travel agency.

General News: Benazir Bhutto courted the heart of Punjab with a campaign stop in Lahore. Page 2. Sushanese rebels reportedly have agreed on a peace plan with a member of the governing coalition. Page 7.

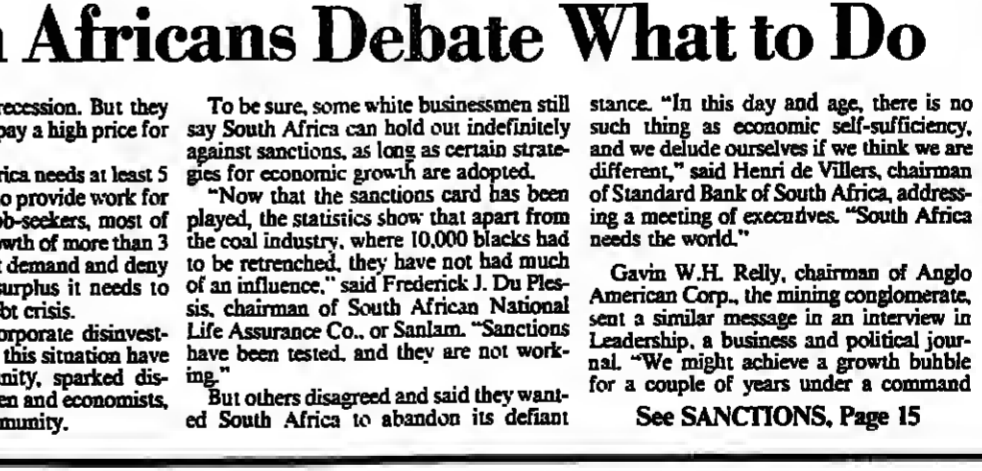
Business/Finance: The Wall Street Journal is scaling back plans to build a major newspaper presence in Europe. Page 9. Control Data expects a fourth-quarter loss that would nearly erase its \$14.5 million profit in the first nine months. Page 13.

Table with 2 columns: Down, Up. Values include 1.95, 1.7458, 1.808, 123.775, 5.961.

LEGAL NOTICES: Various small advertisements and notices, including one for 'Pogo II FOR MO...' and 'SHENFIELD, MA...'.

Locked Out, Chicago Men Try Marriage

By Isabel Wilkerson New York Times Service CHICAGO — The men of the Rockwell Gardens housing project became fugitives in their own homes in September, ducking and dodging security guards, holed up in apartments and afraid to leave.



Some of the eight Chicago couples reacting after the Reverend Louise Reid pronounced them "men and wives."

The brides had fretted over their veils and smoked cigarette after cigarette to calm their nerves. They emerged in pink jersey dresses of varying waist sizes. One bride was six months pregnant and another had given birth Friday to her second son.

See '1 DO', Page 6

Gorbachev Gets New Message On Food: 'Things Are Better'

By David Remnick
Washington Post Service
MOSCOW — Two months after he heard dozens of bleak complaints from people in the streets of Siberia about the lack of decent food in Soviet stores, President Mikhail S. Gorbachev tried to turn gloom into optimism in a televised meeting Monday with the people of Orel.

Although Soviet citizens still say the food situation is worse than it was in the 1970s, Mr. Gorbachev's schedule featured a trip to a food exhibition, where he walked past polished apples, wheels of cheese, sumptuous cakes and dozens of heads of lettuce and cabbage.

bert Vlasov, head of the press agency Novosti, is now considered the top figure in Soviet agriculture, eclipsing Viktor P. Nikonov, who had been in charge of farming. "Nikonov is now Ligachev's deputy," Mr. Vlasov said. Mr. Ligachev, however, did not attend a major meeting last month at which Mr. Gorbachev emphasized his intention to radically reform Soviet farming and transfer some land from collective and state farms to family plots.

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U.S.-Soviet Talks On Nuclear Arms Are Adjourning

GENEVA — U.S. and Soviet negotiators will hold the final meeting in a four-month round of nuclear arms talks on Tuesday, a Soviet spokesman said on Monday.

Delegates will meet at the Soviet diplomatic mission in Geneva for the last full session of the current round. Dates for the next, 11th round have not been announced, he said.

Tamil Rebels, in Apparent Attempt To Disrupt Election, Kill 27 on Bus

COLOMBO — Tamil guerrillas killed 27 people Monday on a bus in eastern Sri Lanka, according to military sources.

Officials said the attack was aimed at disrupting Saturday's election of a provincial council in the Tamil-dominated north and east.

The guerrillas have urged Tamils to boycott the election, saying the provincial council does not meet the needs of the minority community.

Paris-Area Mail Is Moving Again

PARIS — Backed-up mail deliveries began reaching mailboxes in the Paris region Monday after a severe three-week slowdown, but officials said it would take weeks to distribute the backlog.

After drivers at several distribution centers voted to return to work, the minister for post, telecommunications and space, Paul Quilès, forced the evacuation of other centers still on strike.

WORLD BRIEFS

Prague Introduces Economic Change

PRAGUE (Reuters) — Czechoslovakia's economic change program was introduced to parliament Monday by Prime Minister Ladislav Adamec, who replaced Lubomir Strougal in October. Ministers said the plan involved streamlining production and introducing a limited market element.

Leader Says Cyprus Wants to Join EC

BRUSSELS (NYT) — President George Vassiliou of Cyprus said Monday that his nation would apply for membership in the European Community, but probably not before 1993.

Shultz Calls for Pressure on Despots

SAN SALVADOR (AP) — Secretary of State George P. Shultz said Monday that Latin American nations should close ranks behind a "new diplomacy" aimed at pressuring the region's dictatorships into making democratic reforms.

U.S. Court Upholds Right to Abortion

WASHINGTON (AP) — The Supreme Court refused Monday to rule that husbands could legally prevent their wives from having abortions.

Iberian Nations Join Defense Group

LONDON (AP) — Foreign and defense ministers of the seven-nation Western European Union met Monday to welcome Spain and Portugal as members in the defense forum's first enlargement since 1954.

For the Record

The Philippine military is offering 200,000 pesos (more than \$9,350) for information leading to the capture of Romulo Kintanar and his wife, Defense Secretary Fidel Ramos said Monday.

TRAVEL UPDATE

French Rail Workers Plan Strikes

PARIS (APF) — Railroad unions have called for a series of strikes in France, with major disruptions planned for Tuesday.



Bhutto Woos Heart of Punjab

In her last major urban rally of the campaign, which by law cannot continue beyond Monday, Miss Bhutto was cheered Sunday by unemployed and homeless people in the oldest and most middle-class city in Pakistan.

As Punjab goes, more often than not, so goes Pakistan. The province is the country's most populous. It holds 115 of the 207 directly elected seats in the 237-member National Assembly.

Under the previous president, General Mohammed Zia ul-Haq, assembly candidates were required to run as independents, a system that concentrated power in the president's hands.

Baltic Leaders Lectured

Novosti news agency reported Monday that three Politburo members had told leaders of the Soviet Baltic republics to take a firmer line against nationalists opposed to the Kremlin's plans for constitutional changes.

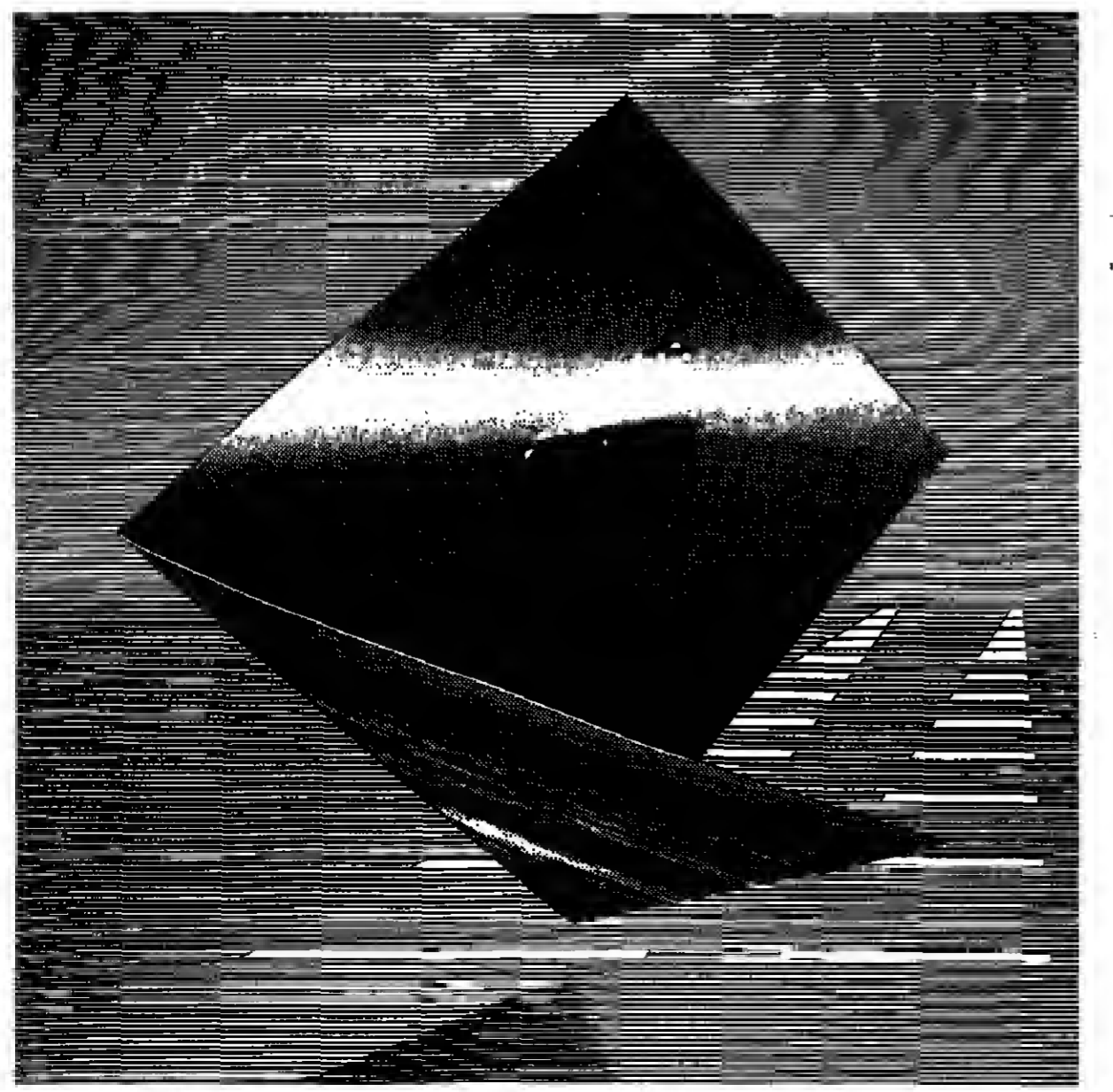
Gorbachev to Visit U.K.

President Gorbachev will visit Britain from Dec. 12 to 14, Prime Minister Margaret Thatcher announced Monday night, Reuters reported from London.

Mr. Shariif, whose family is in the steel business, said Sunday that his priorities as prime minister would be to increase industrial investment in Pakistan and to promote free enterprise.

He is an unashamed supporter of the legacy of General Zia. "I have a lot of admiration for him," he said. "For the first time in Pakistan, he introduced the politics of decency."

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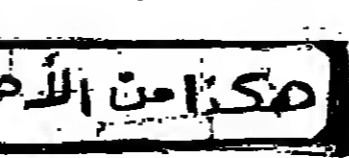


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BRIEFS

Economic Change... Monday by Prime Minister...

Wants to Join... George Vassiliou of Cyprus...

Secure on Despite... Secretary of State George P. Shultz...

Right to Abort... Supreme Court refused Monday...

in Defense Group... defense ministers of the seven...

UPDATE... 200,000 pesos (more than \$33...

Workers Plan Strikes... have called for a series of...

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Polish Drinkers to Pay... More for Their Vodka... WARSAW — The Polish...

Kremlin Sees Bush As Stable

Moscow Expects Less Ideology

By Philip Taubman

While not expecting any major change in American policy under President-elect George Bush, the Kremlin appears to view him as less ideological, more experienced, more pragmatic and probably more predictable than President Ronald Reagan.

Soviet officials say Moscow clearly hopes that Mr. Bush will prove to be less committed than Mr. Reagan to the development of a space-based missile defense system, the most divisive arms control issue of the Reagan years.

Less familiar with Mr. Bush's designated secretary of state, James A. Baker 3d, Soviet officials nevertheless said they believed he was a skillful, flexible politician who would not be wedded to a set of ideological principles.

"We know something of his service these last eight years, and recognize that he has been successful in dealing with Congress because he has been willing to make compromises that don't betray the basic goals of the White House," another Soviet official said.

The development of more stable, predictable relations with Washington and completion of a treaty to reduce long-range missiles promise to be the Soviet Union's primary goals with the Bush administration.

Moscow also has other, more immediate interests that the new administration will face in its first days, including a desire that hostilities in Afghanistan diminish so the withdrawal of Soviet troops can be completed by a Feb. 15 deadline.

In addition, Moscow will be seeking American approval, withheld by the Reagan administration, to host to an international conference on human rights in the next few years.

"Who could have predicted when Reagan was elected in 1980 that he would become a champion of better relations with the Soviet Union?" a Foreign Ministry official said.

"With Bush, certain things can be expected, based on his record, and a sudden conversion, or change of mind, seems unlikely."



Crew members of the space shuttle Atlantis practicing escape procedures at Cape Canaveral, Florida. Guy Gardner, left, the Atlantis pilot, and Richard Mullane stood in a basket that could be used to evacuate the shuttle during a prelaunch emergency.

Space Agency Accused Of Challenger Cover-Up

By Philip Shenon

WASHINGTON — A member of the presidential commission that investigated the Challenger disaster has charged that the National Aeronautics and Space Administration attempted to conceal details about the deaths of the seven space shuttle crew members.

"Of course there was a cover-up," said Robert B. Hotz, former editor of Aviation Week and Space Technology. "I believe they couldn't face the fact that they had put these guys in a situation where they did not have adequate equipment to survive."

Mr. Hotz, confirming statements that first appeared in Sunday's edition of The Miami Herald, said in an interview that he believed that at least some of the seven crew members were alive, though probably not conscious, when the crew compartment smashed into the Atlantic Ocean more than two minutes after the shuttle exploded.

Shirley Green, a spokeswoman for the space agency, denied Mr. Hotz's allegations. "I don't know what he could possibly base such a conclusion," she said. "I think the evidence is very clear that the agency tried through a number of methods to get as honest an investigation as it could. We were straightforward with the public."

NASA has altered its account of the Jan. 28, 1986, disaster, first saying it believed that the crew members had died instantly. In July 1986, the agency said its analysis showed that the crew had no inkling of the disaster.

U.S. Companies Sweeten the Pot to Keep Staffers

Commuters can use the vouchers, which are a deductible business expense for employers and tax free for users, for bus or subway tokens or toward the price of rail passes. Another type of tax-exempt voucher pays for child care, "a benefit that is picking up a lot of steam," said Dallas L. Salisbury, research associate at the Conference Board, a nonprofit employers organization in New York. Companies can set aside as much as \$5,000, a tax-deductible business expense, from the pay of employees who use the money, tax free, for child care. "Child care vouchers resemble

In New York, which has the largest program, 440 companies have begun to buy \$15 monthly vouchers to give to employees, usually at no charge.

More than half the mothers of young children are working, and several national studies have shown that company managers think helping with day care leads to greater productivity and fewer absences, said Dana E. Friedman, a senior president of the Employee Benefits Research Institute, a nonprofit research group in Washington.

Takeo Miki, Ex-Japanese Leader, Dies

By Eric Pace

TOKYO — Former Prime Minister Takeo Miki, 81, who advocated peace when it was unpopular in the 1930s, died Monday of acute heart failure.

Mr. Miki advocated Japanese-American amity before Pearl Harbor and went on to spend a half century in Japanese politics, becoming prime minister in the 1970s.

Mr. Miki came to know the United States during the 1930s as a traveler and student at American University in Washington, Southern University in Georgetown, Texas, and the University of California.

Back in Japan, he was elected to the parliament in 1937 and showed himself to be strongly pro-American, striving to forestall an American-Japanese war. He backed a peace rally in 1938 and set up an American-Japanese friendship organization in 1939.

After the war, he escaped the American occupation's removal of many Japanese political figures. He came to be one of the main leaders of the powerful Liberal Democratic Party, with a loyal entourage, and was identified with the progressive wing of the party and its predecessors.

Mr. Miki became party leader and prime minister in 1974 in a compromise among rival leaders. In the two top posts, he survived continuing internal party struggles, a scandal that left him untouched and a thin legislative record. But Mr. Miki stepped down from both posts after the party fared poorly in a national election in 1976.

Such was his political durability that by the following summer, after he had traveled widely and carried out running consultations with other leading politicians, there was widespread speculation that he might declare himself available to resume the party presidency.

Despite his political skills, Mr. Miki was seldom restrained in voicing his opinions. He broke with all four of his predecessors as prime minister, and he was outspoken as foreign minister from 1966 to 1968.



Takeo Miki

Roh Urges Calm, Seeming to Reject Jailing of Chun

By Reuters

SEOUL — President Roh Tae Won appealed Monday for calm in settling the dispute over allegations of misuse by his predecessor, and the opposition hinted it could accept a solution short of jailing the former president.

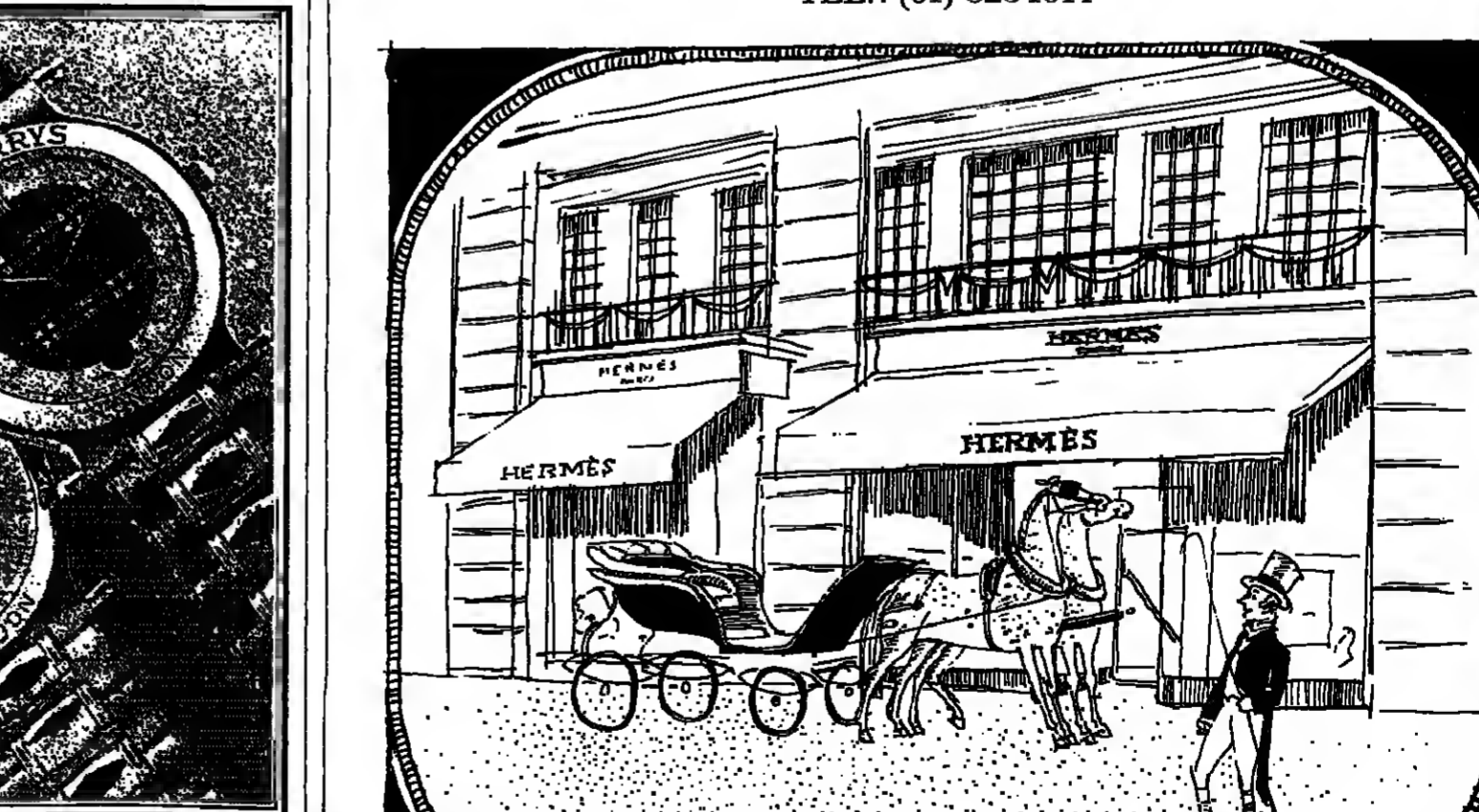
Returning from an Asian tour, Mr. Roh called for "reason, not emotion," apparently ruling out legal action against the disgraced former general, Chun Doo Hwan, who rose to the presidency by a military coup in 1979.

Political analysts saw this as a sign that Mr. Roh would reject opposition demands to bring Mr. Chun to justice on the ground that such action would be seen as political revenge and would harm democracy.

Opposition leaders demanded last weekend that Mr. Roh, who was once a military academy student with Mr. Chun, stop shielding him.

In an apparent softening of that stand, a spokesman for the Peace and Democracy Party, the main opposition group in parliament, said shortly before Mr. Roh returned to Seoul that his party was not necessarily determined to send Mr. Chun to prison.

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Herald INTERNATIONAL Tribune

Pesticides and After

The age of chemical pesticides is far from over, but it can hardly end soon enough. Last month Congress finally passed the pesticide law, making it easier to get the most dangerous chemicals off the market.

insecticide. Despite increasing expenditures on pesticides, now at \$6.5 billion a year, insects, diseases and weeds destroy a third of America's crops.

The Markets Will Judge

Over the coming winter the most portentous and implacable commentary on American politics will come not from the press or from the parties but from the financial markets.

tic strategy for bringing its international accounts into balance. They will be looking for that strategy in all the usual places — the early press conferences, the appointments, the new president's first State of the Union address and his budget message.

Other Comment

Will Bush Be a Leader? As for economic policy, almost anything George Bush does will make him unpopular. He has won office in a month when the most prominent indicators of economic health — inflation and unemployment — are looking remarkably good.

The man who ran one of the shillest campaigns in modern times says he wants to build a kinder, gentler America. The man who has chosen to ignore the budget deficit can do so himself as well as the next person.

Meanwhile, the economic indicators that are least obvious to the untrained eye — debt, financial strength, foreign confidence — have all been getting shakier under President Reagan, without collapsing under his feet.

Although American voters were satisfied enough with the country's present condition to return the same parties to power in the presidential and congressional elections, they were not taken enough with either side to give it both the White House and Congress. It is a good thing that Mr. Bush is by nature disinclined to clothe himself in an imperial mantle. He is more likely to need a good set of work clothes.

Environment: Hear the Scientists at Last

PARIS — A meeting in Toronto last June of specialists from 48 countries to discuss "the changing atmosphere" provided some hope that a bridge may finally be in the making between the hard findings of scientists and the way decision makers and citizens view the world.

meeting, attended by the secretary-general of the United Nations and the heads of all relevant UN agencies, created a continuing basis for the multilateral system to act on this problem.

political leaders and their constituents to the irrefutable evidence of trouble ahead. Ultimately, the aim is to provide an atmosphere of societal learning in which the results of scientific investigation play their role in that all-important synthesis of analysis, attitude and action that is called wisdom.

Canadians Are Facing Real Issues

WASHINGTON — Canada's election comes last in this busy year of national polling, but it will certainly not be least. In many ways, the Canadian vote on Nov. 21 is the high point of The Year of Elections.

Johnson Preferred Integration to Disintegration

NEW YORK — When Lyndon Johnson was president there was a press conference in the East Room at which a reporter unexpectedly asked him how he could explain his sudden passion for civil rights when he had never had much enthusiasm for the cause.

discussing his political philosophy, he said he was "a little bit left, a little bit right and a lot of center."

more generous Social Security benefits have helped reduce the poverty rate for the elderly by half. Nearly 6,000 blacks hold elected office. A majority of small children attend preschool programs.

A Rule of Thumb for a Divided Nation

WASHINGTON — Rules of thumb simplify the understanding of politics. His vote Democratic; Southern white males are conservative. Those are obviously gross generalizations.

Minnesota, West Virginia, Hawaii, Washington, Rhode Island, Wisconsin and even Mr. Dukakis's home base of Massachusetts are places where the black percentage of the population is far below the national average.

ing few blacks, have unique and differing cultural, political and economic histories. But still, the figures tell a story — and a sad one it is.

A Test of French Nerve in the Pacific

CANBERRA — The Nov. 6 referendum on the RPR to dump the Rocard plan when and if it returns to office. This was in contrast to the opposition's stance during Mr. Rocard's first few weeks in office, when New Caledonia was closed to the world.

has benefited greatly from negotiation of the Rocard plan combined with increased aid to Fiji, Tonga and other island states that was set in train earlier by the Chirac government.

1888: Pomp for Pasteur PARIS — The Pasteur Institute was inaugurated yesterday afternoon (Nov. 14) with due pomp and solemnity. The brand new building stands on the rue Duroi, far to the south of Paris.

100, 75 AND 50 YEARS AGO

1888: Pomp for Pasteur

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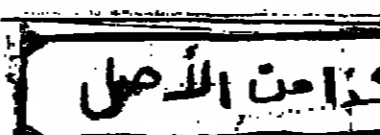
1938: French Alien Laws

PARIS — Following are the principal new regulations concerning foreigners in France contained in three decrees published yesterday (Nov. 14). Foreigners may only enjoy the privileges of domicile or residence in France if they are provided with official authorization to stay in France for a period of more than one year.

1913: Peace Pact Halted

PARIS — Throughout Greece yesterday (Nov. 14) there were great popular rejoicings at the news that peace with Turkey has been definitely signed.

INTERNATIONAL HERALD TRIBUNE JOHN HAY WHITNEY, Chairman 1958-1982 KATHARINE GRAHAM, WILLIAM S. PALEY, ARTHUR OCHS SULZBERGER Co-Chairmen



Canadian Are Facing Real Issues

By Jim Hoagland

WASHINGTON — Coming out of national polling, but it is not to be least. In many ways...

Since May, voters in France, Israel and the United States...

The vast differences among countries make it hard to draw conclusions...

Continuity counts. In this economic environment of inflation...

...industrial democracies were not safe. French conservatives...

...elect George Bush defeated same margin, 54 percent...

...Youth must be served, says Mr. Mitterrand...

...Mr. Bush is 64. In Israel, Yitzhak Shamir looks like starting a new term...

...Have some power, the French but not too much. The French to give Mr. Mitterrand...

...As Bush supporters say, the Republic not only as America's...

Judge Mitchell for All of It, Not Just for the Bad Parts

By William Safire

WASHINGTON — "Watch what we do, not what we say," Attorney General John Mitchell advised reporters...

...But his intent was to reassure blacks that, foot-dragging poses aside...

...Nobility denies his transgression: The saying plan put forward by the Magruder-Liddy toadies and crazies...

...Most of John's key Justice Department aides came, notably excepting Chief Justice William Rehnquist...

...What was it that made John Mitchell Corrosive Suspicion?

JOHN Mitchell was a complex, turn man. His career advising governments on municipal and state bonds...

...Despite the disappointment of the election, the case with the current American case with the international issue...

...Free trade is still a popular with U.S. voters when generalists; but it should be that it threatens their job...

...Dukakis's protectionist followed by Mr. Bush's promise to Pennsylvania's protectionist...

...As Bush supporters say, the Republic not only as America's...

different from all the Nixon men? In a word: constancy. The heat of Watergate's crucible transformed everybody else.

...John Ehrlichman loosened up and became a novelist: Bob Haldeman's crew cut disappeared with much of the toughness it symbolized...

...Aware of his wife Martha's propensity to make wild phone calls during sleepless nights, John sought no job after the campaign ended...

...He added a column idea: that government tax policy was dangerously tilted to encourage debt at the expense of equity...

...He was proud of his many offspring, busy with his business, happy with the woman he loved, surprised by the gustiness of the Bush campaign...

...The SLPA's clandestine radio daily reports victories over the government army, but says little about the starvation or the reign of anarchy...

...To paraphrase Judge constant John Mitchell for the totality of what he did — both right and wrong — and not merely by what his detractors said.

...The Cold War is over. It seems to me there's a lot of ice yet to be broken.

...The prime minister of Sudan, Sadek Mahdi, is perceived by many within the country to hold southerners in contempt...

...It is imperative for the welfare of the starving millions and of the continent as a whole that this long and wretched war be stopped...



How Mike lost.

LETTERS TO THE EDITOR

On the March and in the War Zone, Starvation in Sudan

As a manager of the international Christian relief agency World Vision, I have witnessed extremes of suffering due to drought, famine and war in Ethiopia, Angola, Mozambique and countries of the Sahel.

...The routes of escape are littered with bodies. The refugees walk for as long as three months over harsh terrain, finding only roots, leaves and insects to eat...

...In government-held southern towns and military garrisons, which are surrounded and besieged by rebels, tens of thousands of people are running out of the necessities of life.

...The SLPA's clandestine radio daily reports victories over the government army, but says little about the starvation or the reign of anarchy...

...Ronald Reagan and Mikhail Gorbachev started something with the gradual elimination of missiles, and they say that

It's Simple, He Cheated

Regarding "Why They're Picking on Ben Johnson, the Fastest Scapegoat in the World" (Meanwhile, Oct. 21): That Norman Fost cannot comprehend Ben Johnson's infamy is perplexing.

...There are good reasons for this prohibition, Mr. Fost's protestations aside. We do make judgments as to the propriety of external, as well as internal, applications of technology.

...What is needed in an ethicist is sensitivity to the nuances that texture these and other of our moral attitudes.

...The U.S. military and Soviet icebreaking crews cooperated to help free the whales trapped in the Arctic.

...The SLPA's clandestine radio daily reports victories over the government army, but says little about the starvation or the reign of anarchy...

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When the Athletes Lagged, Some Chinese Saw Omens

By Michael J. Berlin

BEIJING — For several weeks in September and October, the Seoul Olympics replaced inflation as the No. 1 topic in Beijing.

...The full scope of the Olympic disaster became evident just as the country observed the 39th anniversary of the People's Republic.

...Perhaps the humiliation in Seoul helped the Chinese to say what beforehand they appeared to fear admitting even to themselves: that inflation, inefficiency, corruption and poor management skills make economic success and modernization unattainable.

...The official mood on National Day was one of somber belt-tightening, in keeping with the drive to combat excessive consumption and minimize inflation.

...In a year of flood and drought, there was more top-quality food in the markets of Beijing than ever before.

...In the old days, a bit of floral symbolism and a call for austerity might have been enough to curb inflation.

...The writer, on leave as United Nations correspondent of The Washington Post, is teaching journalism in Beijing on a Fulbright Fellowship.

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expanded consumer buying power have been unleashed, the levers by which the leadership had been to transform announcements into realities are no longer solely in their hands.

...One reason for the downbeat mood on National Day seemed to be a widespread fear that defeat in the Olympics might be a portent of the country's direction.

...Perhaps the humiliation in Seoul helped the Chinese to say what beforehand they appeared to fear admitting even to themselves: that inflation, inefficiency, corruption and poor management skills make economic success and modernization unattainable.

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ARTS / LEISURE

Fashion Tempest in a Thimble

International Herald Tribune
A PUBLIC row involving two super-egos is breaking out in the fashion world.

SUZY MENKES

lication W. in which he rebuffs comments made in an interview by Bergé — president of YSL and an outspoken supporter of French President François Mitterrand — about American politics and on fashion.

In the interview, which appeared under the headline "Feasting With Pierre la Panthere" in the Oct. 17 issue of W, Bergé was quoted as saying, "I saw your presidential debate and I was absolutely astounded at the mediocrity. I'm happy I'm not an American obliged to vote."

On fashion, Bergé commented: "American designers have a lot of trouble outside of the United States. Ralph Lauren — it's nothing in Paris. The shop is completely empty. Chanel, Yves Saint Laurent and Dior are the three most important names in the world and not necessarily in that order."

Weitz, born in Germany, educated in England and fiercely patriotic toward the country of his adoption, describes Bergé as "boorish" for going "to a friendly foreign country and criticizing its politics." His fashion rebuttal is that "it was the American publisher of an American trade paper who almost single-handedly launched Saint Laurent into worldwide prominence."

Weitz also says that European countries "do not really understand the mood, the style and the flow of life in America."

In his office on Madison Avenue, where John Weitz has a bird's-eye view of Manhattan's golden mile of high fashion retailing, the suave and elegant designer reiterated his point that the United States made the fortunes of European designers, and that in particular John Fairchild, the publisher of W and Women's Wear Daily, had raised Saint Laurent, and more recently Christian Lacroix, to star status.

"American fashion people roll over and play dead, whatever Paris couture comes up with," he says. "I don't believe that European designers take enough trouble to understand the American woman. I don't expect Pierre Bergé to take any notice of me, even though I have been in the fashion business longer



John Weitz: Indignant at needling remarks by Pierre Bergé.



Hubert de Givenchy: Couture house has been sold to Vuitton.

than Saint Laurent. I imagine he will say "Who is John Weitz?"

That was, indeed, the reaction from the house of Saint Laurent on Monday.

"I have nothing to say about this ridiculous advertisement," Bergé said. "On the political matter, it is a pity that Mr. Weitz does not read European journals, which all express my point of view. I am used to people saying that Women's Wear Daily made Yves Saint Laurent, or that Pierre Bergé made Saint Laurent. It's not true. I find the Weitz article bitter. I am sorry that American designers have the will but not the talent to be internationally recognized. That is not my fault."

This storm in a pin box is unlikely to have any repercussions outside the hot-house world of high fashion. Yet it illustrates the current protectionist mood of both European and U.S. designers and the need — at a time of slowing sales in the United States — to find a fashion scapegoat.

Hubert de Givenchy and Henry Racamier, president of Louis Vuitton, have announced their new deal. The most distinguished of couriers, who received a Lifetime Achievement Award in Los Angeles two weeks ago, has sold his couture house to Vuitton. The Groupe LVMH, Moët Hennessey Louis Vuitton, has been since 1987 in control of Parfums Givenchy, set up 30 years ago. Its newest fragrances are Ysatis, created in 1984, and its counterpart for men, Xerjus (1986).

"There is a need for continuity in the West German publisher, was able to outbid American suitors for Donbleday two years ago by agreeing to pay more than \$475 million. And it is a major reason why Robert Maxwell, the British communications entrepreneur, recently outbid his rivals for Macmillan.

The principal reason, as Robert Maxwell noted recently, after winning his protracted battle for control of Macmillan, is that anyone with global publishing ambitions has to have a solid foothold in the United States.

The swift transformation raises the question of why American publishers, so quick to transform a cottage industry into an industry controlled by conglomerates in the last two decades, were so slow to respond to the global challenge.

The weak dollar has greatly favored foreigners in the acquisitions game, of course. That is a major reason why Bertelsmann,

counts for only 10 per cent of sales, Givenchy described it as a musical as the "heartbeat of the house." Recent seasons had been quieter than in previous periods, when "a lot of capital was tied up with the Arabian princesses."

A spokesman for the company said that sales of Givenchy ready-to-wear in the United States had increased by 20 percent over the last year, at a time of general decline, and that the Givenchy men's clothes manufactured by Zegna in Italy, were another success story.

The opening of a third Hermès store in London will be a musical as well as a social event. Hermès president Jean-Louis Dumas-Hermès will announce Wednesday its sponsorship of a scholarship to the Royal Academy of Music. The Hermès scholarship for composition is a contribution to the arts in honor of the creative and technical excellence of the company which started making horse's saddles 150 years ago.

Musicians from the Royal Academy of Music will serenade the new store in Sloane Street. Its doors will be officially opened by the French ambassador to Britain, Luc de la Barre de Nanteuil.

The five unstoppable Fendi sisters will open their first Manhattan store in 1989. They announced that Fendi has signed a lease on a 22,000-square-foot flagship store at Fifth Avenue and 56th Street. It is like the Fendi store in their native Rome, will carry the entire range of products which, including the signature furs, luggage, clothes, accessories and fragrances.

Royal Boost for British Design

By Terry Trucco
New York Times Service

LONDON — Nina Campbell, one of the most talked-about interior designers in London, sat at a large rose-colored table in her Knightsbridge office and pointed toward the striped rose-colored walls. "I like strong colors, but not violent colors," she said. "It's terribly important to feel at home."

Campbell, who is 40 and has had her own design company for 20 years, is known for creating comfortable, livable rooms. And that, she said, could be why the Duke and Duchess of York have selected her to design the interior of Stanninghill Park, the neo-Tudor country house being built for them near Windsor Castle, about 25 miles from London.



Nina Campbell and her shop.



Jonathan Payer/The New York Times (2)

Earlier this year, the duchess selected Parish-Hadley Associates, the New York design firm founded by Sister Parish and Albert Hadley, to decorate her new 16-room, 2-story house. That arrangement is believed to have ended in June. No official reason was given, but the British press reported that the queen considered Parish-Hadley's plans too costly and the selection of an American designer had annoyed many in the British design industry.

Campbell's designs — which often feature floral chintzes, painted furniture, horticultural prints and floor-length curtains — are already familiar in Britain. Her shop is stocked with lamps, china and fabric, much of it designed by Campbell.

Next came an August invitation to Balmoral in Scotland, where the royal family spends summer vacations. It was shortly after the birth of the couple's daughter, Princess Beatrice, and Campbell flew up with the baby's doctor. "He asked me if I was a nurse," she said. She returned home with the commission.

Foreign Domination of U.S. Publishing Spreading Rapidly

By Edwin McDowell
New York Times Service

NEW YORK — One of the most striking features of American book publishing is how quickly it has come to be dominated by foreigners.

The principal reason, as Robert Maxwell noted recently, after winning his protracted battle for control of Macmillan, is that anyone with global publishing ambitions has to have a solid foothold in the United States.

The weak dollar has greatly favored foreigners in the acquisitions game, of course. That is a major reason why Bertelsmann,

In less than a decade, and indeed mostly in the last two or three years, they have acquired the following American houses, some of them more than a century old: Addison-Wesley, Atheneum, Delacorte, Dell, Doubleday, E.P. Dutton, Harper & Row, Macmillan, New American Library, Salem House, Charles Scribner's Sons and Viking.

Bertelsmann also acquired the Literary Guild, one of the two major American book clubs, and a few years ago another West German company, the Holzbrink Publishing Group, bought Henry Holt.

Nor does that appear to be the end of it. Lord Weidenfeld, the British and American publisher, recently predicted additional purchases by big foreign publishers.

publishing, as well as the richest market in the world. And that is a big reason American book publishers were outflanked by foreigners; it was not thought necessary to scramble for foreign markets. By the time the American publishers realized there was big money to be made even in smaller foreign markets, the foreign companies already had a decided advantage, both because of the weak dollar and because they were well established in global marketing and distribution.

The Benjamin Report, published five years ago in association with the Center for the Book at the Library of Congress, sharply criticized American publishers, particularly publishers of books of general interest, for not looking much beyond their borders.

Now, change is in the air, fueled by publishers' desire to acquire world rights to books and by their wish to coordinate a

book's publishing schedule in various nations. Random House bought three prominent British publishing houses last year. Simon & Schuster is publishing books in Britain. And Little, Brown recently formed a sales and distribution subsidiary in London. Baker & Taylor, a leading book distributor, is forecasting 20 percent growth in foreign sales during each of the next five years.

Bantam, Harper & Row, Viking and now Macmillan remain far ahead, with subsidiaries in countries from Japan to India to Australia.

The seeds of these international publishing efforts are just beginning to bear fruit. Harper & Row and William Collins & Sons of Britain, which is a part owner of Harper, jointly bought the rights to Mikhail S. Gorbachev's "Perestroika," which they then sold in about 15 non-Communist nations.

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سكزامن الاصل

TUESDAY, NOVEMBER 15, 1988

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INTERNATIONAL STOCK MARKETS

A Skittish German Rally With an Eye on the Dollar

By FERDINAND PROTZMAN
International Herald Tribune
FRANKFURT — The steady recovery of West German stocks from their post-collapse lows appears likely to continue into early 1989, fueled by unexpectedly solid economic fundamentals, strong corporate earnings, and foreign and domestic investors' appetites for blue-chip stocks, according to market analysts.

While bullishness is widespread, it is tempered with a strong dose of caution. As the past week's trading showed, the fate of West German equities remains very dependent on how the dollar fares on the foreign exchange market. When the dollar tumbled to 10-month lows against the Deutsche mark and the yen after the U.S. presidential election, it took West German stocks with it, regardless of the rosy background.

Fundamentals are impeccable, and foreign investors are coming back.

A falling dollar, it is feared, could dampen demand for West German exports, and would tend to make German securities more expensive for foreign buyers.

The DAX-Index of West German stocks finished at 1,261.84 Monday, up 9.66 from Friday. In the final three days of last week, it skidded a cumulative 35.70 points, and it remains considerably below its high so far this year of 1,320.21, touched at the end of October.

Barbing disturbances from the foreign-exchange market, I'm confident that share prices will continue to rise," said Gerd Neubeck, the head of equity trading at Industriekreditbank AG in Düsseldorf. "But it is important that exchange rates remain relatively stable."

Margot Schoenen, an equities analyst at Westdeutsche Landesbank Girozentrale in Düsseldorf, said, "The German market remains very sensitive to the dollar's movements. The dollar's decline created uncertainty, and that is likely to continue for a week or so. And from a longer-term perspective, our view of the market is not all that positive."

Slowing West German economic growth, which is forecast for the year ahead, could result in less robust corporate profits and lower stock prices, she said. Analysts also expressed some concern that the current rally is focused too narrowly, with a handful of blue-chip companies gaining while other issues lag, leaving the market susceptible to technical downturns.

ONE BROKER for a major West German bank noted, "The market has been rising for months now, but it is a very nervous rise. The awareness of how prices fell in October 1987 will play a role in market volatility for some time to come. It could make any technical correction more severe because some investors are likely to take profits faster if prices retrace."

Despite the edginess in trading and the downturn following the election of George Bush as U.S. president, economists and equities analysts said economic fundamentals are thoroughly positive for West German shares.

In a speech Friday, Helmut Schlesinger, vice president of the Bundesbank, predicted the nation's gross national product would expand by more than 3.5 percent in 1988 and would grow by 2.5 percent in 1989. Both predictions are well above government forecasts earlier this year.

Inflation is expected to be at most 1.5 percent in 1988 and to rise only moderately in 1989, there is ample liquidity in the economy, and interest rates are seen holding steady well into 1989. West Germany's discount rate, the interest charged by the Bundesbank on loans to banking institutions, is currently at 3.5 percent.

The unexpectedly strong economic performance stems from an

See FRANKFURT, Page 13

Currency Rates

Table with multiple columns for currency rates, including Dollar, DM, Sfr, etc.

WSJ Sets Cutback In Europe

Paper Says Costs Prompt Staff Move
By Warren Getler
International Herald Tribune

LONDON — The Wall Street Journal, scaling back plans to build a major newspaper presence in Europe, confirmed persistent rumors Monday that it would reduce the Brussels-based edition staff of its European edition next year.

Robert Keatley, editor of The Wall Street Journal/Europe, said in a telephone interview that the newspaper would reassign as much as one-third of its editing staff to New York during 1989 in a cost-cutting move.

There have long been rumors that the European edition would close. But about one year ago, staff were told that while some or all personnel might be moved to the United States, there was no question of the operation closing down.

"We are fully committed to Europe," said Mr. Keatley, adding that "we're talking about a minority of jobs" having to be relocated to New York.

"The senior news editors and others will remain," he said, noting that closing down editing operations in Europe "was the last thing on anybody's mind."

The European paper, which employs about 20 editors in Brussels, is published by Dow Jones & Co. Peter R. Kann, executive vice-president of Dow Jones and associate publisher of The Wall Street Journal, said that up to six night-time copy-editor slots in Brussels, and perhaps three night-time copy-editor positions at the Asian Wall Street Journal in Hong Kong, could be shifted back to New York some time next year.

They would operate as a separate desk handling U.S.-originated news for the two overseas editions. Mr. Kann stressed that the Journal remained firmly committed to covering Europe and to publishing its European and Asian editions.

"The reduction in the editing staff could open up some new reporting slots overseas," he said.

Mr. Keatley cited the high costs of basing editorial staff in Europe, particularly at a time of dollar weakness.

Analysts, commenting on the move, stressed the cost aspect.

"The major thrust at Dow Jones right now is cost-containment," said John Morton, a Washington-based publishing analyst with Lynch, Jones & Ryan. "Where they can reach — without harming their fundamental position — they will do so."

Ed Aitorino, publishing analyst with Smith Barney, Harris Upham & Co. of New York, said, "business is tough for the Journal right now."

All companies involved in financial markets are experiencing problems, Mr. Aitorino noted. Business is that has grown used to a steady flow of revenue to finance expansion are finding those revenues squeezed by depressed market activity and other factors, he said.



Mr. Shah with the first issue of The Post: Back from the ill-starred Today launch with a new formula.

Eddie Shah: New Tabloid Adventure

A Newspaper Revolutionary Tries Again With The Post
By Steve Lohr
New York Times Service

LONDON — So far, the story of Eddie Shah reads like some bitter-sweet tale plucked from a London tabloid: The daring entrepreneur who helped revolutionize the British newspaper industry but came up empty himself.

But the 44-year-old self-made millionaire, not a man who accepts defeat easily, is out to engineer a happy ending.

Mr. Shah launched last week a popular tabloid, The Post, his second try at a new national newspaper in just over two years.

In March 1986, Mr. Shah started Today, a middlebrow tabloid, amid great fanfare about its state-of-the-art computer technology and color pictures. Yet the sales goal of nearly 1 million copies a day proved wildly optimistic, as circulation quickly slipped below 400,000 and eventually near 300,000.

Today also ran into all sorts of technological teaching problems, which kept the management and senior editors from really addressing the paper's underlying weakness: The lack of a clear-cut editorial focus and well-defined target audience.

Control of the financially strapped venture passed first to Lorho PLC and then to Rupert Murdoch's News Corp., Britain's leading publisher, whose titles include The Sun, The Times and the Sunday Times. Under Mr. Murdoch's stewardship, Today has been revamped and circulation has climbed to 410,000 a day.

Despite the ill-starred launch of Today, Mr. Shah served as the catalyst for the sweeping changes in the British newspaper industry in the past two years.

The struggle to hold the print unions once held on the industry has been broken: modern computer technology has replaced antiquated typesetting practices; and profitability has soared.

Profits of some of Fleet Street's established newspapers have nearly quadrupled because of drastically reduced costs. Lower production costs have also made it possible for new papers to enter the market.

The most striking example is The Independent, a quality newspaper, whose circulation and stature has climbed steadily since it was launched in October 1986.

Now Mr. Shah is going after the most lucrative end of the British newspaper industry, mass-market tabloids, dominated by Mr. Murdoch's The Sun and Mr. Maxwell's Daily Mirror.

Intervention Helps Dollar Post Advance

Compiled in Our Staff From Outsources
NEW YORK — Large-scale intervention by the Japanese and U.S. central banks and supportive comments by George Bush, the U.S. president-elect, and other officials helped the dollar move higher Monday.

The gains were tempered, however, by an underlying bearish sentiment about the currency.

In Tokyo early in the day, the Bank of Japan reportedly purchased half a billion dollars in an effort to stem the U.S. currency's recent slide against the yen. The dollar, however, fell to 122.650 yen there from 123.700 on Friday.

Later, the Japanese intervention and supportive comments by officials of that country, the United States and West Germany led to gains for the dollar in London and New York. Operators covered short positions they had taken in anticipation of further losses.

But the dollar failed to consolidate its gains, and it ended below its highs. The U.S. Federal Reserve bought dollars late in the day in Europe, but the purchases failed to prompt a recovery.

In New York, dealers said the Fed bought dollars on about three sweeps below 123.50 yen. Some of them said the purchases included lots of \$20 million as well as the more typical \$10 million.

The dollar closed at 123.775 yen in New York, up from 122.850 on Friday, and it rose to 1,7458 Deutsche marks from 1,7375 on Friday. But the U.S. currency failed to hold gains above 1.75 DM, considered an important psychological level.

"For intervention to have an impact, the Fed should be seen intervening on other cross rates, such as dollar/mark," said a dealer at a U.S. bank in London.

The dollar also gained to 1.4663 Swiss francs from 1.4590 in New York, and it rose to 5.9610 French francs from 5.9275.

The British pound fell to \$1.8090 from \$1.8158.

Mr. Bush, vacationing in Florida, said he was committed to President Ronald Reagan's policy of coordinated actions with other major industrial countries to stabilize the value of the dollar on foreign currency markets.

Reagan administration policy "is built around policy coordination and exchange market stability," he said. "Those are words of art. That's the policy of the existing administration."

See DOLLAR, Page 15

Retail Sales Rise Sharply in Booming U.K.

Agence France-Press
LONDON — Retail sales in Britain rose 1.9 percent in October from September, the government reported Monday, a steeper-than-expected increase that is likely to rekindle fears of a further surge in inflation.

The seasonally adjusted figure announced by the Department of Trade and Industry was much higher than the 0.5 percent increase in sales forecast by most economists.

The October figure brought the increase in retail sales for the past 12 months to 6 percent, sharply above 4.8 percent in September.

Retail sales dropped by a revised 0.8 percent in September after being unchanged in August and climbing a hefty 2.4 percent in July. The latest turnout appeared to reverse these signs that one measure of economic growth was slowing.

Britain has sharply increased interest rates to combat mounting inflationary pressure, from 7.5 percent in June to the current 12 percent. This has lifted the value of the British pound on currency markets.

Securities Safeguards Are Criticized

By Carl Gewirtz
International Herald Tribune

PARIS — Global securities markets lack supervision of the kind developed in the banking industry that is needed to prevent a market crisis from hitting the entire financial system, according to a study published Monday.

The report, in the quarterly survey Financial Markets Trends put out by the Organization for Economic Cooperation and Development, says that the existing regulatory environment is a patchwork, stitched when securities markets were less sophisticated and far less interlinked than they are today.

The study says, "The growing concentration in the securities industry, the effects of new technologies, the nature of the risks now being borne by securities market intermediaries and the links between the securities market and the banking and payments system" suggest that serious problems in securities markets "would have the potential to destabilize the entire financial system."

It contends that current efforts by leading stock exchanges to update and harmonize supervisory and regulatory practices still fall to address the danger that the collapse of one or more securities firms could cause the entire financial system to crumble.

The securities markets have none of the procedures developed by bank supervisors to monitor risk.

Banking supervisors have just established common standards on measuring risk and have a longstanding agreement on sharing responsibilities between home-market supervisors and host-market authorities.

In the event of an accident, central banks would step in to protect depositors from loss. No such lender of last resort stands behind the securities markets.

It is, therefore, "doubtful whether the banking and payments system could be shielded from the consequences" if "widespread insolvency" in the securities markets "threatens to inflict fatal losses on a large number of intermediaries simultaneously."

The report emphasizes that the goal is not to eliminate risk. At the same time, the report warns that any attempt to establish a lender of last resort to securities firms must "not have the effect of encouraging intermediaries to take even greater risks."

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STATEMENT OF CONDITION
AS AT DECEMBER 31, 1987
ASSETS Demand accounts with banks... U.S.\$ 250,355.52
Term deposits with banks... 3,100,000.00
Other assets: Advance to Paying Agents... 182,119.26
Accrued interest receivable... 54,511.56
Others... 76,365.70
Total Assets... 3,685,352.74
Less: LIABILITIES Due to subsidiaries... 17,175.85
Shareholders' account: Dividends payable (coupons Nos. 4 to 16)... 15,799.62
First distribution of assets... 84,640.36
Second distribution of assets... 86,173.30
Other Liabilities: Provision for expenses & taxes... 74,248.87
Shareholders' equity... 3,387,316.74
Represented by: Share capital... 24,856,950.00
Share premium account... 59,091,360.00
Legal reserve... 6,150,000.00
Retained earnings... 354,604,560.62
Reserve for own shares held... 78,364.70
Net income and proceeds on realization of assets for 1987... 888,150.42
Total Liabilities... 445,669,385.74
Less: First assets' distribution: Cash payment (coupon No. 17)... 33,132,200.00
Republic New York Corporation shares (coupon No. 18)... 396,725,294.00
Second assets' distribution: Cash payment (coupon No. 19)... 12,424,575.00
Net... 3,387,316.74
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NYSE Most Actives table with columns: Vol, High, Low, Last, Chg. Includes stocks like TSM, RJR, and IBM.

Market Sales table with columns: NYSE 4 a.m. volume, NYSE adv. corp. close, NYSE adv. gov. close, etc.

NYSE Index table with columns: High, Low, Close, Chg/Pct. Includes Composite Index, Transp., Utilities, Finance.

Monday's NYSE Closing logo with text: Via The Associated Press

AMEX Diary table with columns: Class, Prev., Close. Includes Advanced, Declined, Unchanged, Total Issues.

NASDAQ Index table with columns: Close, Prev., Chg. Includes Composite Industrial, Finance, Utilities, Transp.

AMEX Most Actives table with columns: Vol, High, Low, Last, Chg. Includes Womb, Echny, and other stocks.

Dow Jones Bond Averages table with columns: Class, Chg. Includes Bonds, Utilities, Industrials.

NYSE Diary table with columns: Class, Prev., Close. Includes Advanced, Declined, Unchanged, Total Issues.

Odd-Lot Trading in N.Y. table with columns: Buy, Sell, *Bv1. Includes Nov. 11, Nov. 10, Nov. 9.

Dow Jones Averages table with columns: Open, High, Low, Last, Chg. Includes Indus, Transp, Utility, Finance, Comp.

Standard & Poor's Index table with columns: High, Low, Close, Chg. Includes Industrials, Utilities, Finance, SP 500.

NASDAQ Diary table with columns: Class, Prev., Close. Includes Advanced, Declined, Unchanged, Total Issues.

AMEX Stock Index table with columns: High, Low, Close, Chg. Includes 29.52, 29.71, 29.74, -0.28.

Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades elsewhere.

New York Stocks Edge Lower

NEW YORK — Stock prices closed slightly lower Monday in moderate trading on the New York Stock Exchange after renewed concern over the dollar and the economy erased an early session attempt to recover Friday's sharp losses. The Dow Jones industrial average, which plunged 47.66 points Friday, was off 1.95 to close at 2,065.08. The index was up about 12 points shortly after the opening bell but reversed course in choppy trading during the rest of the day. Declines led advances by about an 8-5 margin. Big Board volume amounted to about 142.9 million shares, compared with 135.5 million traded Friday. "There are a number of things pressuring the market," said Ernie Rudner, manager of block trading at Mabon, Nugent & Co. He said the market's improved performance was a "knee-jerk" reaction to Friday's plunge, fueled mostly by a stabilization in the dollar. "We still have to address the deficit problem," Mr. Rudner said. "Until people see if the new administration is going to change things, there will continue to be fear of higher interest rates, a weaker dollar and inflation." Mr. Rudner said continued concern among investors would probably make any year-end rallies short-term, with the trading range possibly expanding 100 points on the upside and 200 to 400 points lower on the downside. "When you look at all the negatives out there, this is not a market where people want to own stocks," he said.

Broad-market indexes also declined. The NYSE composite index fell 0.20 to 151.04. Standard & Poor's 500 index fell 0.20 to close at 267.72. The price of an average share lost 4 cents. Tom Gallagher, a managing director in charge of capital commitment at Oppenheimer & Co., agreed that players were concerned over how president-elect George Bush would handle key economic issues. "Bush says he won't raise taxes, so what will he do to keep revenues coming into the government?" Mr. Gallagher asked. The White House joined in efforts Monday to quell post-election nervousness in the financial markets. Earlier, in Japan, the key barometer on the Tokyo Stock Exchange, the Nikkei 225-stock average, rose 31.33 to a new record of 28,520.90. On Friday, the indicator had advanced 323.15 points. After early weakness Monday, a late rally boosted prices to the new high. Food, airlines, retail, bank and brokerage house issues gained, but shipbuilders and big steel companies weakened. On the NYSE, Texas Utilities was the most active, up 1/4 to 28 1/2. RJR Nabisco followed, off 1/4 to 88 1/2. Niagara Mohawk ex-dividend was third, off 1/4 to 12 1/2. IBM was up 1/4 to 117 1/2. AT&T was off 1/4 to 27 1/2. Among blue chips, USX Corp. was off 1/4 to 26 1/2. Exxon was up 1/4 to 42 1/2. Sears was up 1/4 to 40 1/2. General Electric was off 1/4 to 44 1/2.

Large table of stock prices (A-M) with columns: 12 Month High, Low, Stock, Div, Yld, PE, St, 100 High, Low, Close, Chg, Chg/Pct.

Large table of stock prices (N-Z) with columns: 12 Month High, Low, Stock, Div, Yld, PE, St, 100 High, Low, Close, Chg, Chg/Pct.

Large table of stock prices (A-M) with columns: 12 Month High, Low, Stock, Div, Yld, PE, St, 100 High, Low, Close, Chg, Chg/Pct.

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Large table of stock prices (N-Z) with columns: 12 Month High, Low, Stock, Div, Yld, PE, St, 100 High, Low, Close, Chg, Chg/Pct.

(Continued on next left-hand page)

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AMEX Most Actives table showing stock prices for various active securities on the American Market Exchange.

AMEX Stock Index table showing the performance of various stock indices on the American Market Exchange.

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U.S. Futures table listing various futures contracts and their prices, including soybeans, corn, and wheat.

Grains table showing prices for various grain futures contracts.

Food table showing prices for various food futures contracts.

Metals table showing prices for various metal futures contracts.

Livestock table showing prices for various livestock futures contracts.

Currency Options table showing prices for various currency options contracts.

Philadelphia Exchange table showing various market data from the Philadelphia Stock Exchange.

Currency Options table showing prices for various currency options contracts.

Financial table showing various financial market indicators and prices.

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London Metals table showing prices for various metal futures contracts.

Paris Commodities table showing prices for various commodity futures contracts.

Dividends table showing dividend information for various companies.

Company Results table showing financial results for various companies.

United States table showing various market data for the United States.

Spot Commodities table showing prices for various spot commodity contracts.

Market Guide table providing a guide to various market sectors.

Commodity Indexes table showing various commodity index values.

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TABLOID: British Newspaper Revolutionary Tries Again With The Post

Main article text discussing the launch of a new British newspaper, 'The Post', and its competition with established titles like the Daily Star and Mirror.

INTERNATIONAL FUNDS

Large table listing various international fund investments, including names of funds, their managers, and current prices.

London Metals table showing prices for various metal futures contracts.

Paris Commodities table showing prices for various commodity futures contracts.

Dividends table showing dividend information for various companies.

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Spot Commodities table showing prices for various spot commodity contracts.

U.S. Treasuries table showing prices for various U.S. Treasury securities.

London Metals table showing prices for various metal futures contracts.

Dividends table showing dividend information for various companies.

Company Results table showing financial results for various companies.

United States table showing various market data for the United States.

Spot Commodities table showing prices for various spot commodity contracts.

S&P 100 Index Options table showing prices for S&P 100 index options.

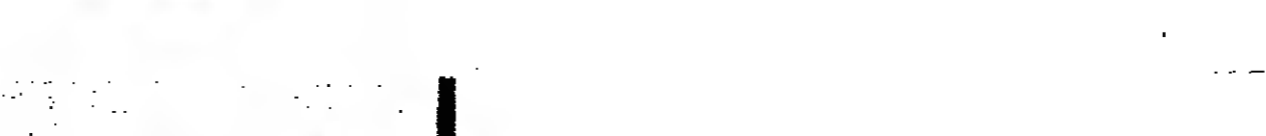
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Spot Commodities table showing prices for various spot commodity contracts.



Monday's NYSE Closing

Tables include the nationwide prices on the closing on Wall Street and do not reflect late trades elsewhere.

12 Month High Low Stock Div. Yld. PE St. 1988 High Low Close Chng. Chng. %

(Continued)

2%	3%	4%	5%	6%	7%	8%	9%	10%	11%	12%	13%	14%	15%	16%	17%	18%	19%	20%	21%	22%	23%	24%	25%	26%	27%	28%	29%	30%	31%	32%	33%	34%	35%	36%	37%	38%	39%	40%	41%	42%	43%	44%	45%	46%	47%	48%	49%	50%
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12 Month High Low Stock Div. Yld. PE St. 1988 High Low Close Chng. Chng. %

(Continued)

51%	52%	53%	54%	55%	56%	57%	58%	59%	60%	61%	62%	63%	64%	65%	66%	67%	68%	69%	70%	71%	72%	73%	74%	75%	76%	77%	78%	79%	80%	81%	82%	83%	84%	85%	86%	87%	88%	89%	90%	91%	92%	93%	94%	95%	96%	97%	98%	99%	100%
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12 Month High Low Stock Div. Yld. PE St. 1988 High Low Close Chng. Chng. %

(Continued)

101%	102%	103%	104%	105%	106%	107%	108%	109%	110%	111%	112%	113%	114%	115%	116%	117%	118%	119%	120%	121%	122%	123%	124%	125%	126%	127%	128%	129%	130%	131%	132%	133%	134%	135%	136%	137%	138%	139%	140%	141%	142%	143%	144%	145%	146%	147%	148%	149%	150%
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12 Month High Low Stock Div. Yld. PE St. 1988 High Low Close Chng. Chng. %

(Continued)

201%	202%	203%	204%	205%	206%	207%	208%	209%	210%	211%	212%	213%	214%	215%	216%	217%	218%	219%	220%	221%	222%	223%	224%	225%	226%	227%	228%	229%	230%	231%	232%	233%	234%	235%	236%	237%	238%	239%	240%	241%	242%	243%	244%	245%	246%	247%	248%	249%	250%
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12 Month High Low Stock Div. Yld. PE St. 1988 High Low Close Chng. Chng. %

(Continued)

301%	302%	303%	304%	305%	306%	307%	308%	309%	310%	311%	312%	313%	314%	315%	316%	317%	318%	319%	320%	321%	322%	323%	324%	325%	326%	327%	328%	329%	330%	331%	332%	333%	334%	335%	336%	337%	338%	339%	340%	341%	342%	343%	344%	345%	346%	347%	348%	349%	350%
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12 Month High Low Stock Div. Yld. PE St. 1988 High Low Close Chng. Chng. %

(Continued)

401%	402%	403%	404%	405%	406%	407%	408%	409%	410%	411%	412%	413%	414%	415%	416%	417%	418%	419%	420%	421%	422%	423%	424%	425%	426%	427%	428%	429%	430%	431%	432%	433%	434%	435%	436%	437%	438%	439%	440%	441%	442%	443%	444%	445%	446%	447%	448%	449%	450%
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Thriffs' Losses Grow, FDIC Says

By Nathaniel C. Nash
New York Times Service

WASHINGTON—A new study by federal banking regulators has found that losses at insolvent U.S. savings and loan associations are growing at a rate that exceeds \$15 billion a year.

The study, prepared by the Federal Deposit Insurance Corp., shows that the losses are mounting even more sharply than the \$500 million to \$1 billion a month that had been estimated.

The report underscores the fact that the longer Congress and the administration wait to address the losses at nearly 500 hopelessly insolvent savings units, the greater the cost will be to industry, government and perhaps taxpayers.

In addition, a new study by McKinsey & Co., the consulting firm, indicates that the government could pay as much as 40 percent more to find merger partners for many of the sickest savings units than if it simply took over the institutions, paid off insured depositors and liquidated the assets over time.

So far this year, the Federal Home Loan Bank Board, the regulatory body for savings institutions, has liquidated or merged well over 100 institutions nationwide with an ultimate cost to the government of more than \$2.3 billion.

"The problem is that the government is trying to keep many of the institutions alive, and it will cost more than to liquidate them," said Lowell L. Bryan, a director at McKinsey.

The bank board has complained that the FDIC has been meddling too much in its affairs. But FDIC officials argue that they have a stake in how the government resolves the crisis, since one often-discussed solution is to use the FDIC's assets of \$16 billion to bail out the savings industry.

The crisis is the product of lax regulation, excessive speculation in Texas real estate and a depressed economy in the Southwest.

Debt Crisis Affects Colombia

BOGOTA—The Third World debt crisis has begun to make an impact on Colombia, which to date has had perhaps Latin America's most stable economy. The crisis is pushing Colombia unwillingly toward a more militant attitude toward its creditors.

Government officials say Colombia wants to remain the only major debtor in the region to avoid rescheduling. But current problems over a new \$1.85 billion loan could leave it no choice.

Since 1985, Colombia has eased its debt service burden by raising two syndicated loans of \$1 billion each with the support of its foreign banks to refinance maturing borrowings.

But a 1987 loan was hard to market at a time when Brazil, the biggest Latin debtor, was in a moratorium on its debt repayments. This prompted Colombia to start early on raising the latest loan, which is meant to cover a \$2.05 billion-bunching of repayments in 1989-90.

Colombia wants longer grace and maturity periods. But banks are asking for a 20 percent cut in the amount of the loan. The negotiations have touched off debate on whether the country should abandon what has been the most conservative debt strategy in Latin America.

NYSE Highs-Lows

NEW HIGHS 4			
DuPont	125.00	126.00	+1.00
IBM	110.00	111.00	+1.00
Merck	100.00	101.00	+1.00
Walt Disney	90.00	91.00	+1.00

AMEX Highs-Lows

NEW HIGHS 5			
Amgen	100.00	101.00	+1.00
Boehringer	90.00	91.00	+1.00
Glaxo	80.00	81.00	+1.00
Novartis	70.00	71.00	+1.00
Pfizer	60.00	61.00	+1.00



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Denmark**	D.Kr. 0430 00 80	2,700	1,304	1,500	830
Finland**	F.M. (90) 60 30 30*	1,700	1,334	970	540
France	F.F. 05-436 436	1,500	1,230	830	455
Germany**	D.M. 0130 25 31	580	403	320	176
Gr. Britain	E. —	135	83	74	41
Greece**	Dr. 691 02 42**	23,500	23,820	13,250	7,300
Ireland	Sh. —	155	118	85	47
Italy	Lira —	360,000	295,200	200,000	110,000
Luxembourg	L.Fr. 49 49 60	11,000	7,200	6,000	3,300
Netherlands**	Fl. 06-022 08 15	600	492	340	185
Norway**	N.Kr. (02) 41 34 89*	2,000	1,276	1,100	600
Portugal**	Esc. (01) 80 71 23*	26,000	26,780	14,300	7,900
Spain**	Pes. (91) 401 29 00*	31,000	21,780	17,000	9,400
Sweden**	S.Kr. (08) 21 01 90*	2,000	1,276	1,100	600
Switzerland	S.Fr. 046 05 68 00	455	455	255	141
Rest of Europe, N. Africa, form. Fr. Afr., Middle East \$	—	470	Varies by country	260	145
Rest of Afr., Gulf St. Asia \$	—	620	—	340	190
Central/Latin America \$	—	540	—	295	160

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BUSINESS ROUNDUP

Control Data Expects Quarterly Loss

MINNEAPOLIS — Control Data Corp. said Monday that slow shipments of computer products and weak demand could cause a fourth-quarter loss that would nearly negate its \$14.5 million profit in the first nine months of 1988.

Sanford C. Bernstein & Co. in New York. The Minneapolis-based Control Data blamed the projected loss on chip and production problems that delayed shipments of its new Cyber 960 mainframes, as well as continued weakness in its computer, government systems and semiconductor businesses.

Pretax Profit at Unilever Advanced 14% in Quarter

LONDON — Unilever Group, the consumer products giant, reported Monday that pretax profit rose 13.9 percent in the third quarter to \$410 million (\$745 million), boosted by sales of detergents and fats in Europe and specialty chemicals in North America.

Unilever's brands include Lever, Lipton, Pond's and Durkee. Assuming constant currency exchange rates, net profit rose by 14 percent in the third quarter, although net interest costs increased due to higher financing charges in Latin America, Unilever said.

The group, whose component companies are based in London and Rotterdam, said that revenue had advanced to \$4.49 billion in the three months ended Sept. 30, 6.9 percent ahead of the corresponding quarter in 1987.

When fluctuations in exchange rates are taken into account, Unilever's third-quarter net jumped 20 percent in terms of guilders, to 791 million guilders.

European operating profit rose 15 percent to \$260 million in the quarter, while North American operating profit gained 20 percent to \$85 million.

Net rose 12 percent when expressed in pounds, to \$222 million, and just 1 percent in U.S. dollars.

Overall, operating profit gained 14.6 percent to \$432 million. Unilever's chairman, Michael Angus, attributed the growth in operating profit in Europe to sales of edible fats and detergents, and the rise in North America to an excellent performance in specialty chemicals.

On the Amsterdam exchange, Unilever shares slipped to 114.20 guilders from 115.30 on Friday. Pretax profit for the first nine months of the year rose 10.8 percent to \$1.13 billion. Net rose 8.2 percent to \$617 million. Sales gained 4.8 percent to \$13 billion. (Reuters, AP, AFP)

5 U.S. Papers to Publish Sunday Health Magazine

NEW YORK — The New York Times, The Washington Post and three other major daily newspapers will combine forces next year to produce and market a Sunday health magazine as part of an effort by daily newspapers to attract more national advertising.

British Coal Results Improve

LONDON — The government-owned British Coal Board reported Monday an 83 percent increase in operating profit to £190 million (£345 million) for the half year that ended Sept. 30.

However, after deduction of interest, most of it on loans from the government, and restructuring costs, British Coal posted a loss of £56 million for the period, which is the fiscal first half.

Shares of Japanese City Banks Rise Investors Buying on Expectations of Improved Profits

TOKYO — Stocks of Japanese city banks rose Monday, extending an advance that began last week, fueled mainly by expectations of improved earnings, brokers and analysts said.

Record Profits For Developers

TOKYO — Japan's three main real estate companies Monday reported record sales and pretax profits for the April-September period.

2,860, Dai-ichi Kangyo 40 to 3,260 and Mitsui 100 to 2,410.

Most securities analysts said last month that the banks' operating profits were likely to be up no more than 10 percent, with declines in some cases, since a rise in short-term interest rates pushed up funding costs while fierce competition made it difficult to pass those costs on to customers.

Analysts said that a shift to high-interest, long-term lending could have contributed to the higher than expected earnings in the period, along with good earnings from overseas business. Banks may also have profited from more high-margin lending to small and medium-sized companies, they said.

How long bank share prices will keep rising remains in doubt, as does the long-term outlook for their profits, the analysts said.

"Given that it looks like low interest rates," said Brian Waterhouse, analyst with James Capel Pacific Ltd., "banks are able to make lots of money, and deregulation is providing lots of opportunities for banks they didn't have before."

Meanwhile, the Bank of Japan reported that its pretax profit in the April-September period dropped 48.8 percent to 196.1 billion yen.

The central bank suffered foreign-exchange losses of 197.2 billion yen, up from 165.8 billion yen in the preceding six months, as the dollar dipped 11.8 percent from 144 yen to 127 yen in the period, a bank official said. (Reuters, AFP)

FRANKFURT: A Skittish Rally for Stocks, With an Eye on the Dollar

(Continued from first finance page) equally unexpected export boom. Rather than shrinking, as was originally forecast, West Germany's 1988 trade surplus could exceed the record of 117.5 billion Deutsche marks (\$67.5 billion at the current exchange rate) set in 1987. The nation's export-dependent heavy industries benefited from the relative stability of the dollar against the mark until the post-election turbulence.

On cyclical momentum, rising profits and an attractive Deutsche mark, we recommend buying chemical, bank, capital goods and auto shares.

Foreign investors, who dominated West German stock trading in the three years leading up to the global stock collapse in October 1987 and then abandoned German stocks en masse, became net buyers again in July and have remained so, said an equities analyst for Dresdner Bank AG in Frankfurt.

But for the time being, the dollar remains the decisive factor in stock experts' minds.

Rising capital goods orders from other European nations, as well as domestic manufacturers, have driven the boom and helped many West German companies to increased profits and improved stock prices.

Mr. Vowinkel said Bayer AG and Hoechst AG — two of the world's largest chemical companies — were his top picks in that sector. Among banks, he liked Bayerische Hypothek- und Wechsel-Bank AG, and in the capital goods sector, he singled out Hoesch AG and Thyssen AG. Volkswagen AG and Daimler-Benz AG topped his list of recommended auto stocks.

"Economic fundamentals can be totally wonderful, but if the dollar starts falling, so will share prices," said one broker. "If the dollar calms down, then people will buy stocks based on fundamentals. That's how important the dollar is to West German stock trading."

"They tend to center their buying on the internationally known blue chips like Siemens AG and Daimler," the analyst said. "While a lower dollar might cut into that buying, I think the growing strength of the Deutsche mark will keep many of them in the market."

"Corporate profits will rise about 10 percent in 1988 and then slow to around 6 percent growth in 1989," said Norbert Vowinkel, an economist with Bank in Liechtenstein (Frankfurt) GmbH. "Based

on the majority of analysts interviewed shared those recommendations. "The market has a very positive view of Daimler taking a stake in Messerschmitt-Bölkow-Blonh," said Mrs. Schoenen. "It seems a logical extension of their evolution from building just cars and trucks into high technology areas." MBB is West Germany's largest aero-

space concern. Negotiations on Daimler acquiring a 30 percent equity stake in MBB are proceeding, and the deal is expected to be completed in early 1989.

"We are assuming that the mark will gain in attractiveness as an investment currency," he said. "This will help

Abbey Rejects Lloyds Link

LONDON — Abbey Life Group PLC shareholders rejected Monday a tieup with Lloyds Bank PLC that would create a powerful European banking and insurance combine, London stock market sources said.

Abbey Life management had asked a special stockholders' meeting to approve an agreement announced by the two companies on Oct. 20, under which five Lloyds divisions would be merged with the insurance major to create a new entity called Lloyds Abbey Life PLC.

It would have been the biggest such arrangement between a bank and an insurance company in British history. But the agreement needed approval by shareholders accounting for at least 75 percent of the Abbey Life share capital.

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Monday's AMEX Closing

Table with columns: 12 Month High, Low, Stock, Div, Yld, PE, 52 Week High, Low, Close, Chg, Chg Pct. Lists various stocks and their performance.

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مركزنا من الامم المتحدة

BOOKS

MONKEY ON A STICK: Murder, Madness, and the Hare Krishnas

By John Hubner and Lindsey Gruson. 414 pages. \$19.95. Harcourt Brace Jovanovich, 1250 Sixth Avenue, San Diego, Calif. 92101.

Reviewed by Carol Flake

OF all the cults that took root during the "flower power" era of the '60s and the "human potential" trend of the '70s, the International Society for Krishna Consciousness (or ISKCON, for short) seemed at first the most exotic and the most benign, its initiates with their shaved heads and saffron robes appearing in silly dithers at airports, conspicuously dancing and chanting their way out of their lost, awkward selves into ecstatic talk with Krishna, the laughing boy of the sacred Hindu vedas.

Vrindaban, complete with a bejeweled and glittering temple, a sort of American Taj Mahal, that was to become the main attraction in a spiritual Disneyland that would propagate Krishna Consciousness.

As Hubner and Gruson point out, perhaps the most significant of Prabhupada's legacies were the seeds of jealousy and rivalry he had sown by dividing his "kingdom" among 11 gurus whose egos had not been subsumed but inflamed by their religious vocation.

Prabhupada's death, the authors write, "the Hare Krishna movement degenerated into a number of competing cults that have known murder, the abuse of women and children, drug dealing, and swindles that would impress a Mafia don."

The central image of the book becomes that of the impaled sinner, a symbolic warning used by Prabhupada himself when a devotee was to be cast from the fold. It refers to the practice of Indian banana planters, who impale the carcass of a banana-thieving monkey on a stick and use it to warn other transgressors.

Hubner and Gruson have chosen to focus, however, less on the why than the who and the how of this whodunit. They do touch briefly on Prabhupada's fundamentalism and his distinct difference from Gandhi's emphasis on nonviolence.

Carol Flake, the author of "Redemptorians: Culture, Politics, and the New Evangelicalism," wrote this for The Washington Post.

CHESS

By Robert Byrne

A RECENT case of a dangerous-looking gambit getting its reiteration at the hands of a determined defender is provided by the game between the Brooklyn grandmaster Maxim Dlugy and David Griego of Providence, Rhode Island.

It was played in the United States Open Championship in Boston, which ended Aug. 20. In recent years, the Queen's has become a real gambit, rather than a tame temporary sacrifice quickly recouped. Dlugy's move order with 3...a6 is designed to circumvent 3...Nf6 4 Nc3 a6 5 e4 b5 6 e5 Nd5 7 a4 Nc3 8 b3 9 e6 f6 10 Be2 Qd5 11 O-O Qe6 12 Re1 Qd7 13 Nf4 g5 14 Bg4 f5 15 Bc3 Nc6 16 Bg3, which caused Alexander Belyavsky to seek an attack in their game in Tunis three years ago.

Griego could have played the careful but unambitious 4 e3, with the point that then 4...b5? lets White recoup the pawn with positional superiority after 5 a4 Bb7 6b3! But of course, Dlugy would surely have transposed into the old, reasonably safe, main line with 4...Nf6 5 Bc4 e6 6 O-O c5.

The 4 e4? that Griego adopted virtually forces Black to hold his gambit pawn with 4...b5 since purely

positional methods lead to White's obtaining the advantage.

It is normal, after 8...e6, for White to apply pressure with 9 Bg5. Then the "Encyclopedia of Chess Openings," Vol. D, 2d Edition, quotes an analysis by the Soviet Armenian grandmaster Smbat Lputian, 9...Nf6 10 e5 Nd5 11 Qa1, as yielding White compensation for his sacrificed pawn. Why didn't Griego follow this instead of producing the original 9 Bf4, which turned out to be less demanding for Black?

After 10...Nd7, he could have selected a positional course with either 11 Bc2 or 11 g3 and 12 Bg2, but he had no confidence in them and tried to force matters with 11 d5? Dlugy nullified the effort with 11...ed 12 cd 13 Bf4.

The doubled pawns after 15 Bf6 g5 were a mighty small harvest for White. Dlugy's 16...Qe5 gave Griego the choice between entering into a lost pawn-down ending with 17 Qa5 Bc5 18 de Bc6 and hoping that something would turn up after 18 Qc1.

After 18 Qc1 Bc7 19 O-O b4, Griego might have given one last hurrah with 20 Re1 bc 21 Bc5, although there wouldn't have been much to shout about following the cold-blooded 21...O-O 22 Qe7 ch.



Position after 11 d5

Had 31 Nc3 been played, White would have been in zugzwang after 31...Bc3! Griego blundered with 31 Qe5, allowing 31...Qd1! and he gave up.

Table with columns: White, Black, White, Black. Lists chess moves and their corresponding piece values.

World Stock Markets

Via Agence France Presse Closing prices in local currencies, Nov. 14

Table of stock market data for Amsterdam, London, Zurich, and Tokyo. Columns include market name, closing price, and percentage change.

Table of stock market data for Sao Paulo, Singapore, and Manila. Columns include market name, closing price, and percentage change.

Table of stock market data for Frankfurt, London, and Paris. Columns include market name, closing price, and percentage change.

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Crossword puzzle grid with clues for Across and Down.

EUROPE section of a word game with words like Albarque, Amsterdam, Athens, etc.

ASIA section of a word game with words like Bangkok, Beijing, Bombay, etc.

NORTH AMERICA section of a word game with words like Anchorage, Atlanta, Boston, etc.

MIDDLE EAST section of a word game with words like Amman, Beirut, Cairo, etc.

JUMBLE word game with scrambled words and a cartoon illustration.

Advertisement for Goldstar TVs and VCRs, featuring the Goldstar logo and promotional text.

PEANUTS comic strip featuring characters like Snoopy and Woodstock.

ANDY CAPP comic strip featuring a character named Andy Capp.

WIZARD of ID comic strip featuring a wizard character.

REX MORGAN comic strip featuring a character named Rex Morgan.

GARFIELD comic strip featuring the cat Garfield.

BEETLE BAILEY comic strip featuring a character named Beetle Bailey.

DOONESBURY comic strip featuring a character named Doonesbury.

Solution to Previous Puzzle, listing words like DORIAN, AVER, AIM, etc.

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REX MORGAN comic strip featuring a character named Rex Morgan.

GARFIELD comic strip featuring the cat Garfield.

BEETLE BAILEY comic strip featuring a character named Beetle Bailey.

Large vertical advertisement for Goldstar products, including TVs and VCRs.

SPORTS



Finger-pointing did not strain Coach Mike Ditka, left, who had a mild heart attack 11 days before the Bears-Redskins game Sunday.

VANTAGE POINT/Dave Anderson

Flutie Measures Up To Patriots' Dream

New York Times Service EAST RUTHERFORD, New Jersey — Coming through the Giants Stadium tunnel after the Patriots' 14-13 victory over the Jets Sunday, Doug Flutie was approached for a postgame interview on NBC television. Most pro football players would have hurried to the octopus camera and smiled, but the little quarterback buried to the Patriots' locker room. "They ask me every game," he was saying now. "They want to put a fact on there that everybody knows, but I told 'em to get somebody who had a great game. Doug Flutie didn't have a great game." Not great, but good enough for the Patriots to win. And maybe that's the best way to describe Doug Flutie, maybe that's how he'll be remembered. Not great, but good enough to be a winning quarterback when most National Football League talent scouts thought he was too small. Not great, but good enough to contribute to three consecutive victories and a 5-2 record since taking over as the Patriots' quarterback. "He made some plays when we needed them, and he missed some like most quarterbacks do," Coach Raymond Berry said. "But he seems to be able to come up with it when we need it. The play he made when he sprinted to the right and hit Perrymann was a huge play." On a third-and-8 at the Jets' 21-yard line early in the fourth quarter, Flutie found Robert Perryman for 18 yards and a first down at the Jets' 3. On the next play John Stephens swept into the left corner of the end zone. And when Jason Stavrovsky kicked the extra point for a 14-6 lead, Flutie's third-down pass positioned what turned out to be the winning touchdown. Now 26, the 1984 Heisman Trophy winner is listed at 5 feet, 10

SIDELINES

Canadians Face Random Drug Tests

MONTREAL (AP) — All athletes named to Canadian teams attending the Pan American and Olympic Games will be asked to take a random drug test before leaving, the Canadian Olympic Association has announced. Roger Jackson, the COA president, said Sunday: "It's the only viable method, I think, to ensure that we're actually catching individuals who are using a banned substance."

Fiesta Gets Notre Dame, W. Virginia

TEMPE, Arizona (AP) — The Fiesta Bowl has officially lined up what it hopes will be a national championship college football game. On Jan. 2, No. 1 Notre Dame will play No. 4 West Virginia at Sun Devil Stadium. "It's done," a high-ranking member of the Fiesta Bowl selection committee said Monday. He said both teams would come regardless of their record in remaining games.

What World Cup Skiing Needs: Snow

PARIS (Reuters) — Unusually warm weather is threatening the start of the alpine ski World Cup season, due to begin in the French Alps in 10 days.

For the Record

George Steinbrenner, owner of the New York Yankees, has been nominated as one of five members of the executive board of the U.S. Olympic Committee. Final approval is scheduled for February. (AP) Jack Nicklaus may be able to resume golf without surgery by using cortisone injections in his ailing back, he said in Pebble Beach, California. Nicklaus said he underwent "a minor procedure" three days ago with cortisone and "my back feels the best it has in a year." (WP) Reggie Rogers, a Detroit Lions football player, pleaded not guilty Monday to manslaughter charges in the traffic deaths of two teenagers and was freed on \$10,000 bond. Officials said his car ran through a red light and slammed into another vehicle Oct. 20 in Pontiac, Michigan, and that blood tests showed he was intoxicated. (AP) Mark Plantes of South Africa won the Columbus Marathon in Columbus, Ohio, on Sunday with a time of 2 hours, 12 minutes, 17 seconds. He took home a \$20,000 first-prize check. (AP)

Lions Fire Coach; Cards Hold Off Giants

The Associated Press PONTIAC, Michigan — The Detroit Lions owner, William Clay Ford, fired coach Darrell Rogers on Monday. Rogers had led the National Football League team to a 2-9 record this season and a tie for last place in the NFC Central Division. Rogers, 53, was fired after the Lions' 23-20 loss on Sunday to the Tampa Bay Buccaneers. Rogers coached the Lions from 1982 to 1987, winning the NFL Championship in 1987. He guided the Lions to a 7-9 record his first season, 5-11 in 1986 and 4-11 last season. While at Michigan State in the 1970s, Rogers was Big Ten Coach of the Year in 1978. Cardinals 24, Giants 17: In Phoenix on Sunday, Neil Lomax of the Cardinals threw for 353 yards and two touchdowns but injured his left knee in the fourth quarter. "The doctors tell me it's a partial tear of the ligament," Lomax said. "I've been told to keep the knee elevated for the next 10 days and I might be out anywhere from three to four weeks." He twisted it on a 44-yard touchdown pass to Roy Green with 13:16 left that put Phoenix ahead 21-7. Cliff Stoot came in for Phoenix, which won its third straight. New York closed to within 21-14 on Otis Anderson's 1-yard run with 8:15 remaining, but Al Del Greco kicked a 28-yard field goal with 4:03 left. Paul McCaffrey's 40-yard field goal with 1:50 to play cut the deficit to a touchdown, but New York could not get the ball back. Raiders 9, 49ers 3: In San Francisco, Chris Bahr kicked field goals

Strange Wins Nabisco Golf And Player-of-Year Honor

The Associated Press PEBBLE BEACH, California — Curtis Strange won the \$553,000 first prize and clinched Player of the Year honors in professional golf on Monday when he birdied the second hole of a sudden-death playoff and beat Tom Kite in golf's richest tournament, the Nabisco Championships of Golf. Strange's fourth victory of the season made him the first player to surpass \$1 million in official single-season earnings on the PGA Tour. It was the third money-winning title for Strange and his second in a row. The 1988 U.S. Open champion also secured PGA Player of the Year honors, vanquishing past Stanley Lyle, who won the Masters title, on the points list that determines that honor. He had to win to do it. Kite, who failed to win this season for the first time in eight years, collected \$256,000 for finishing second and increased his 1988 earnings to \$760,405. The playoff was set up when Kite made up two strokes on Strange on the final two holes of regulation play on Sunday and tied him after 72 holes at 279, nine under par. Kite's round of par 72 Sunday was the best of a stormy day that produced high winds, driving rain, sleet, chilly temperatures and a one-hour, 27-minute delay. Strange had a final-round 74, finishing just before darkness. There was not enough daylight left to continue, so the playoff was delayed until Monday.

NFL ROUNDOUP

visiting Tampa Bay Buccaneers. The Lions' defensive coordinator, Wayne Fontes, was named interim head coach. Rogers, in his fourth season with the Lions, has a record of 18-40 in the NFL. Fontes, 48, is in his fourth year with the Lions and 13th in the NFL. He spent nine years with Tampa Bay under John McKay. Fontes got his first coaching job directing the freshman team at Michigan State University in 1965 while working on his master's degree in administration. He coached at Visitation High School in Bay City, Michigan, in 1966-67, winning the Class B state championship in 1967 with a team that went 10-0. Fontes then served at three universities, including Southern California, where he began a 13-year association with McKay. There has been speculation over the past month that Rogers would be fired if the team did not turn things around on the field. The Lions' loss to Tampa Bay dropped them to a tie with the Green Bay Packers at the bottom of the NFC Central. It was apparent after Sunday's game that Rogers knew something was in the wind. "I'm sure if you ask the players, you'll find the same frustrations as

SCOREBOARD

FOOTBALL

College Standings

Table containing college football standings for various conferences including Ivy League, Colonial Athletic, Southern Conference, American Athletic, Atlantic Coast, Southeastern, Big Eight, and Mid-American.

NFL Standings

Table containing NFL standings for the American Conference and Eastern Conference.

BASKETBALL

NBA Standings

Table containing NBA standings for Eastern and Western Divisions.

HOCKEY

National Hockey League Standings

Table containing NHL standings for Eastern Division and Western Division.

INTERNATIONAL CLASSIFIED

(Continued from Back Page)

Real estate and business classified ads including listings for 'REAL ESTATE TO RENT/SHARE', 'REAL ESTATE FOR SALE', 'REAL ESTATE FOR SALE', and 'AUTO SHIPPING'.

Escorts and guides classified ads listing services for 'ESCORTS & GUIDES', 'ARISTOCATS', 'MAYFAIR CLUB', 'MAYFAIR CLUB', 'MAYFAIR CLUB', 'MAYFAIR CLUB', and 'MAYFAIR CLUB'.

Final classified section containing 'MAYFAIR CLUB' and other service listings.

Vertical advertisement on the left side of the page, including sections for 'INTERNATIONAL MANAGER', 'Germany: the land of where 300,000 Goldstar TVs and 1,000 Goldstar Rs are produced every year.', and 'THEY'RE TRYING TO REACH THE REACH'.

ART BUCHWALD

What Election Means

WASHINGTON — There have been many telephone calls in the last few days asking what the election outcome means to those of us who live in Washington.

George Bush has a larger family than Ronald Reagan, and he sees them frequently. This means lots of photo opportunities as each grandchild will insist on sitting in Bush's lap.



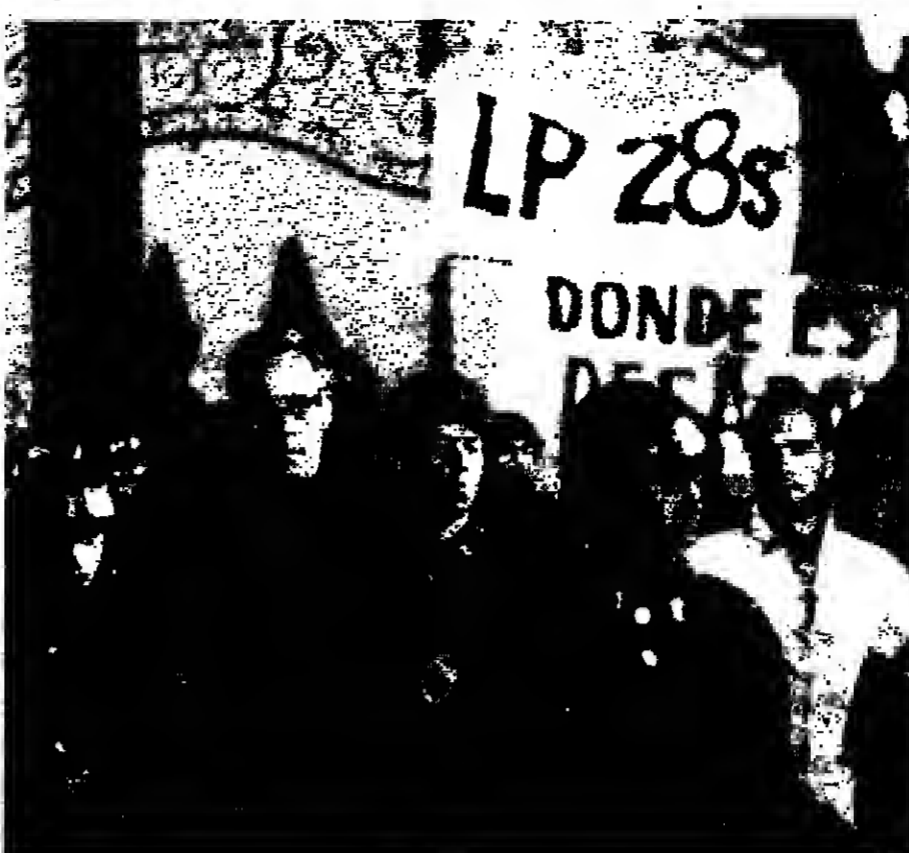
Nothing much will change. Construction has now begun on an underground bunker at the Burning Tree Country Club for Vice President-elect Dan Quayle. Bush handlers told me that this was being done to emphasize the important role the administration has in store for Quayle.

Social life will remain about the same as it was under the Reagans. Rich people will still be welcome at the White House and treated just like you and me.

It's hard for George Bush to follow Ronald Reagan's performance, because only President Reagan could get away with it.

Filming the Life of a Modern Martyr

By Larry Rohter New York Times Service CUERNAVACA, Mexico — Like any other Hollywood producer, Ellwood E. Kieser spent his weekdays worrying about budget overruns, script changes and daily rushes when the movie "Romero" was being filmed here not long ago.



Archbishop Romero (played by Raul Julia) being led from the church before his assassination.

At week's end, however, he assumed another set of duties: donning his vestments, he would celebrate Mass for the movie's cast and crew.

"There's not many laughs in this movie, I admit, but stories of people in very extreme situations and who change as a result can be very interesting."

success of movies like "Gandhi" or "A Man for All Seasons" proves that audiences do respond to portrayals of inspirational figures so long as the treatment is realistic, which is how they have tried to depict Romero.

Romero's told Kieser he hoped it would be possible to win "an Oscar for Oscar."

PEOPLE

Lyubimov Returning To Moscow for 2 Plays

Vladimir Lyubimov, stripped of his Soviet citizenship four years ago, will return to Moscow in January for a lengthy visit to direct two plays at the Taganka Theater.

The 1988 Prix Goncourt was awarded to Erik Orserena for his novel "L'Exposition Coloniale" (The Colonial Exhibition), the saga of a family in the rubber business over a century.

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